



Bott Radio Network
Richmond, MO (KAYX-FM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36759
Schedule Dates 07/08/16-07/13/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand CREDIT (2535) *Hanaway for Governor*
Salesperson National Sales Manager, (8003)
Sales Office HOUSE
Buyer Name Feist, Chris
Phone/Fax (571) 970-6621 /
CPE 663
Account Types National/Political Candidate Agency
Billing Type Calendar
Comments Combo

Date Entered 06/30/16
Last Modified
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type *New normal*
Package Deal
Commission % 15.00
Commission \$306.05
Net Total \$1,734.28
Sales Tax

Richmond, MO (KAYX-F)		
By Calendar Month	Spots	Rate
Jul. 2016	23	\$184.00
Grand Total:	23	\$184.00

7/7/16 JS

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 4.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$8.00	\$184.00	Richmond, MO (KAYX-FM)		7/7/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



Bott Radio Network
Kansas City, MO/KS (KCCV-FM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36759

Schedule Dates 07/08/16-07/13/16
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Product Political (1179)
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Salesperson National Sales Manager, (1003)
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Billing Type Calendar
Comments Combo

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Last Modified
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$306.05
Net Total \$1,734.28
Sales Tax

Kansas City, MO\KS (KCCV-FM)

By Calendar Month	Spots	Rate
Jul. 2016	23	\$621.00
Grand Total:	23	\$621.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 2.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$27.00	\$621.00	Kansas City, MO\KS (KCCV-FM)		7/7/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



Bott Radio Network
St Louis, MO (KSIV-AM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36759

Schedule Dates 07/08/16-07/13/16
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Billing Type Calendar
Comments Combo

Date Entered 06/30/16
Last Modified
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$306.05
Net Total \$1,734.28
Sales Tax

St. Louis, MO (KSIV-AM)

By Calendar Month	Spots	Rate
Jul. 2016	23	\$322.00
Grand Total:	23	\$322.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 6.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$14.00	\$322.00	St. Louis, MO (KSIV-AM)		7/7/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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Bott Radio Network
Branson, MO (KBCV-AM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36759

Schedule Dates 07/08/16-07/13/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand CREDIT (2535)
Salesperson National Sales Manager, (1003)
Sales Office HOUSE
Buyer Name Feist,Chris
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CPE 663
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Billing Type Calendar
Comments Combo

Date Entered 06/30/16
Last Modified
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$306.05
Net Total \$1,734.28
Sales Tax

Branson, MO (KBCV-AM)

By Calendar Month	Spots	Rate
Jul. 2016	23	\$269.33
Grand Total:	23	\$269.33

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) / SPOT	07/08/16-07/13/16	2	1:00	6A- 7P (CST)		6	6	6		5			23	\$11.71	\$269.33	Branson, MO (KBCV-AM)		7/7/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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J. B. Phil
6/30/16
New Order



Insertion Order

Date: 6/30/2016

Client: Hanaway for Governor (MO) 2016
Media: Radio
Product: Radio Buy July 7-13, 2016
Market: Missouri
All MO Comm
Separation between spots: 30

Estimate: 663
Description: Hanaway Radio July 7--13, 2016
Flight Start Date: 7/7/2016 05:00 AM
Flight End Date: 7/13/2016 04:59 AM
Buyer: Chris Feist

Send Billing To: Pinpoint Media, LLC
1707 Osage St.
Suite 103
Alexandria, VA 22302
Phone: 571-970-6621

Line No	Daypart Program	Daypart Code	STN Gross	STN Net	Days Dur	Thu 7/7	Fri 7/8	Mon 7/11	Tue 7/12	Wed 7/13	Total Spots
TT MO NETWORK-Radio											
	MTuWThF 6:00a- 7:00p	RT	\$88.71	\$75.40	60	4	5	5	5	4	23
					Total Spots:	4	5	5	5	4	23
	Total Cost:		\$2,040.33	\$1,734.20							23

Signature: 

Disclaimer:

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE**

☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 6.6.16
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I, Pinpoint Media,

being/on behalf of: Catherine Hanaway,

a legally qualified candidate of the Republican

political party for the office of: Governor

in the primary

election to be held on: August 2 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Hanaway for Governor

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

James C. Thomas III

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

6.6.16

Date

[Signature]
Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]
Signature

Rothman
Printed Name

Salesman
Title